

**REQUEST FOR PROPOSALS NO. 111714  
NEW OR USED HYDRAULIC TAIL EQUIPMENT TRAILER**

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**VENDOR CHECKLIST**

**NOTICE IS HEREBY GIVEN** that all Bid Documents shall be completed and/or executed and submitted with this RFP. If Vendor fails to complete and/or execute any portion of the Bid Documents, this RFP will be determined to be "non-responsive" and rejected.

**CHECKLIST:**

<u>REQUIRED DOCUMENT</u>	<u>COMPLETED / EXECUTED</u>
QUALIFICATION & CERTIFICATION FORM	✓
RERERENCE LIST	✓
LEGAL AZ WORKERS ACT COMPLIANCE	✓
NON COLLUSION AFFIDAVIT	✓
PRICE SHEET	✓
OFFER PAGE	✓

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**ACKNOWLEDGMENT OF RECEIPT OF ADDENDA:**

	#1	#2	#3	#4	#5
Initials	_____	_____	_____	_____	_____
Date	_____	_____	_____	_____	_____

Signed and dated this 10<sup>th</sup> day of February, 2015

Utility Trailer Sales Co. of Arizona  
VENDOR: ✓

Mel Leila  
BY:

Each proposal shall be sealed in an envelope addressed to the Public Works Division, Gila County and bearing the following statement on the outside of the envelope: **Bid No. 111714, New Hydraulic Tail Equipment Trailer.** All proposals shall be filed with the Gila County Finance Department at **1400 E. Ash St., Globe, AZ** on or before **3:00 PM, Wednesday, February 11, 2015.**

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**QUALIFICATION AND CERTIFICATION FORM**

**EXHIBIT "D" VENDORS QUALIFICATION**

**PURPOSE**

This exhibit shall serve as a requirement to enable the evaluation team to assess the qualifications of Vendors under consideration for final award.

The information may or may not be a determining factor in award.

**SECTION 4.0**

**CONTRACT NUMBER: 111714, New or Used Hydraulic Tail Equipment Trailer**

The applicant submitting this Proposal warrants the following:

4.1 Name, Address, and Telephone Number of Principal Vendor:

Utility Trailer Sales Co. of Arizona  
1402 N. 22<sup>nd</sup> Avenue  
Phoenix, AZ 85009

4.2 Has Vendor (under its present or any previous name) ever failed to complete a contract?

\_\_\_\_\_ Yes  No. If "Yes", give details including the date, the contracting agency, and the reason Vendor failed to perform in the narrative part of this Contract.

4.3 Has Vendor (under its present or any previous name) ever been disbarred or prohibited from competing for a contract? \_\_\_\_\_ Yes  No. If "Yes", give details, including the date, the contracting agency, the reasons for the Vendors disqualifications, and whether this disqualification remains in effect in the narrative part of this Contract.

4.4 Has a contracting agency ever terminated a contract for cause with Vendor (under the Vendors present or any previous name)? \_\_\_\_\_ Yes  No. If "Yes", give details including the date, the contracting agency, and the reasons Vendor was terminated in the narrative part of this Contract.

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Qualification & Certification Form continued...

- 4.5 Vendor must also provide at least the following information:
- a. A Cost Proposal shall be submitted on the Price Sheet, attached hereon and made a full part of this contract by this reference.
  - b. Gila County reserves the right to request additional information.

Mark Fiala  
Signature of Authorized Representative

Mark Fiala  
Printed Name

Sales Representative  
Title

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**REFERENCE LIST**

These references are required to enable the evaluation team to assess the qualifications of the Vendors under consideration for final award.

The information may or may not be a determining factor in award.

**References**

List at least four (4) customers for whom you have provided service of a similar scope as this Request for Proposals during the past twelve months, in or as close to Gila county as possible.

<u>CUSTOMER NAME AND ADDRESS</u>	<u>TELEPHONE</u>	<u>PRIMARY CONTACT</u>
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*See Reference list included*



\_\_\_\_\_  
Signature of Authorized Person to Sign

*Mark Fiala*

\_\_\_\_\_  
Printed Name

*Sales Representative*

\_\_\_\_\_  
Title



**The First Name In Trailers**

**Utility Trailer Sales Company of Arizona**

President: George Cravens                      VP Operations: Doug Busch  
Secretary: Doug Hansen                      Treasurer: Alan Nash  
Accounts Payable: Judy Giordano                      Credit Manager: Leslie Young

Arizona Sales Tax #                      07-015112-X

Federal Tax Payer I.D. #                      86-0202247

Date Incorporated: 1966

**Banking Information:**

BMO Harris Bank  
One East Camelback Road  
Phoenix, AZ 85012  
Attention: Jeff Peterson  
Phone: 602-650-3714  
Email: jeff.peterson@bmo.com

**CREDIT REFERENCES**

**Maxon Lift Corp.**  
P.O. Box 678434  
Dallas, TX  
Phone: 800-227-4116  
Fax: 562-698-0187

**Firestone Industrial Products**  
P.O. Box 93402  
Chicago, IL 60673  
Phone: 800-247-4337  
Fax: 317-818-8647

**Saf-Holland USA, Inc**  
5380 Payshere Circle  
Chicago, IL 60674  
Phone: 231-773-3271  
Fax: 231-767-8836

**Dayton Parts, LLC**  
P.O. Box 643417  
Pittsburg, PA 15264  
Phone: 800-233-0899  
Fax: 717-257-5041

**Arizona Glove & Safety**  
P.O. Box 25788  
Tempe, AZ 85285  
Phone: 888-820-9407  
Fax: 602-535-2001

**Utility Trailer Manufacturing**  
P.O. Box 1299  
City of Industry, CA 91749  
Phone: 626-965-1541  
Fax: 626-965-2790

**[www.utilityaz.com](http://www.utilityaz.com)**

**Utility Trailer Sales Company of Arizona**

1402 North 22nd Avenue • Phoenix, AZ • 85009 • phone 602.254.7213 • fax 602.271.4128  
751 East 46th Street • Tucson, AZ • 85713 • phone 520.884.5959 • fax 520.622.0703

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**LEGAL ARIZONA WORKERS ACT COMPLIANCE**

Vendor hereby warrants that it will at all times during the term of this Contract comply with all federal immigration laws applicable to Vendor's employment of its employees, and with the requirements of A.R.S. § 23-214 (A) (together the "State and Federal Immigration Laws"). Vendor shall further ensure that each subcontractor who performs any work for Vendor under this contract likewise complies with the State and Federal Immigration Laws.

County shall have the right at any time to inspect the books and records of Vendor and any subcontractor in order to verify such party's compliance with the State and Federal Immigration Laws.

Any breach of Vendor's or any subcontractor's warranty of compliance with the State and Federal Immigration Laws, or of any other provision of this section, shall be deemed to be a material breach of this Contract subjecting Vendor to penalties up to and including suspension or termination of this Contract. If the breach is by a subcontractor, and the subcontract is suspended or terminated as a result, Vendor shall be required to take such steps as may be necessary to either self-perform the services that would have been provided under the subcontract or retain a replacement subcontractor, as soon as possible so as not to delay project completion.

Vendor shall advise each subcontractor of County's rights, and the subcontractor's obligations, under this Article by including a provision in each subcontract substantially in the following form:

"Subcontractor hereby warrants that it will at all times during the term of this contract comply with all federal immigration laws applicable to Subcontractor's employees, and with the requirements of A.R.S. § 23-214 (A). Subcontractor further agrees that County may inspect the Subcontractor's books and records to insure that Subcontractor is in compliance with these requirements. Any breach of this paragraph by Subcontractor will be deemed to be a material breach of this contract subjecting Subcontractor to penalties up to and including suspension or termination of this contract."

Any additional costs attributable directly or indirectly to remedial action under this Article shall be the responsibility of Vendor. In the event that remedial action under this Article results in delay to one or more tasks on the critical path of Vendor's approved construction or critical milestones schedule, such period of delay shall be deemed excusable delay for which Vendor shall be entitled to an extension of time, but not costs.

  
Signature of Authorized Representative

Mark Fiala  
Printed Name

Sales Representative  
Title

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AFFIDAVIT BY VENDOR  
CERTIFYING THAT THERE WAS NO COLLUSION  
IN BIDDING FOR CONTRACT

STATE OF ARIZONA            )  
  )ss  
COUNTY OF:                 )

Mark Fiala  
(Name of Individual) being first duly sworn, deposes and says:

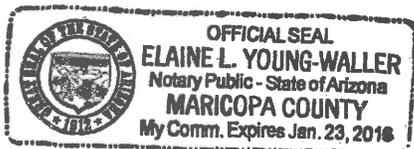
That he is Sales Representative  
(Title)  
of Utility Trailer Sales Co. of Arizona  
and  
(Name of Business)

That he is bidding on Gila County Request for Proposals No. 111714 – One New or Used Hydraulic Tail Trailer and,

That neither he nor anyone associated with the said Utility Trailer Sales Company of Arizona  
(Name of Business)

has, directly or indirectly entered into any agreement, participated in any collusion or otherwise taken any action in restraint of free competitive bidding in connection with the above mentioned project.

Utility Trailer Sales Co. of Arizona  
Name of Business  
Mark Fiala  
By  
Sales Representative  
Title



Subscribed and sworn to before me this 10<sup>th</sup> day of February, 2015.

Elaine L. Young-Waller  
Notary Public

My Commission expires:  
01-23-2016

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**PRICE SHEET**

**Complete and Return this form(s) for the total price being proposed.** Attach any pertinent cost breakdowns, sub-totals of component cost, etc. to this proposal-pricing page.

Vendor Name: Utility Trailer Sales Company of Arizona

Trailer Make & Model: Trail-Eze TE 70

SPECIFICATIONS <i>New or Used Hydraulic Tail Equipment Trailer</i>	Meets Specifications	
	<u>Yes</u>	<u>No</u>
70,000 lb. capacity	X	
102" wide	X	
48' long	X	
12" cross member spacing	X	
Paint 2-part polyurethane	X	
50,000 lb. im 6' <span style="margin-left: 50px;"><i>50,000 lb in 16'</i></span> <span style="margin-left: 50px;">←</span>		<i>Per clarification</i>
10' Upper deck	X	
16" King pin setting	X	
49" 5 <sup>th</sup> Wheel ht.	X	
1 3/8" apitong raised decking on main deck & hydraulic ramps	X	
Single drop deck	X	
Stake pockets every 48"	X	
"D" rings recessed every 48"	X	
Internal key slots every 48"	X	
20,000 lb. hydraulic winch	X	
Wireless remote winch control	X	
Winch mounted above king pin with winch guard	X	
65' of cable	X	
24 hp Honda (or equivalent) hydraulic power unit mounted below top deck (mounted in slope at upper deck)	X	
1/4" floor plate on upper deck	X	

76" of star traction material over steel on the tail and fold-under	X	
11' tail with 46" folder under	X	
Air ride raise and lower kit	X	
Ht 2500S, 28 suspension (or equivalent)	X	
Wabco 492m ABS (or equivalent)	X	
Spare wheel & tire	X	
2 speed landing gear, crank on curb side	X	
8' hydraulic recessed lower to upper deck ramp	X	
Added pair of mid turn lights mounted 1/2 & 2/3 the length	X	
LED lighting	X	
235/75R x 17.5 tires & steel disk wheels (or equivalent)	X	
12 1/4" x 7 1/2" brakes	X	
49" axle spacing	X	
2 - 22,500 lb. axles	X	
1/4" floor plate over wheels	X	
Red & white conspicuity markers	X	
Must comply with all applicable DOT & safety standards	X	
<b>COST OF NEW HYDRAULIC TAIL EQUIPMENT TRAILER</b>	\$ 70,250.00	
<b>OTHER RELATED COSTS</b> <i>Federal Excise Tax if applicable</i>	\$ 8,250.00	
<b>TAXES</b> <i>Sales Tax if applicable</i>	\$ 5,830.75	
<b>TOTAL COST OF NEW HYDRAULIC TAIL EQUIPMENT TRAILER</b>	\$ 84,330.75	
<b>COST OF USED HYDRAULIC TAIL EQUIPMENT TRAILER (2012 or Newer)</b>	\$ .	
<b>OTHER RELATED COSTS</b>	\$ .	
<b>TAXES</b>	\$ .	
<b>TOTAL COST OF USED HYDRAULIC TAIL EQUIPMENT TRAILER</b>	\$ .	

Estimated Date of Delivery: \_\_\_\_\_

Delivery Location: Gila County Public Works, 1000 Besich Blvd., Globe, AZ, or other site which may be designated.

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**OFFER PAGE**

**TO GILA COUNTY:**

The undersigned hereby offers and agrees to furnish the equipment, material or service in compliance with all terms and conditions, instruction, specifications, and any amendments contained in this Request for Proposal document.

Signature also certifies the Vendors bid proposal is genuine, and is not in any way collusive or a sham; that the bid proposal is not made with the intent to restrict or prohibit competition; that the Vendor submitting the proposal has not revealed the contents of the proposal to, or in any way colluded with, any other Vendor which may compete for the contract; and that no other Vendor which may compete for the contract has revealed the contents of a proposal to, or in any way colluded with, the Vendor submitting this proposal.

**CONTRACT NO.: 111714 New Hydraulic Tail Equipment Trailer**

**Vendor Submitting Proposal:**

**For clarification of this offer, contact:**

Utility Trailer Sales Co of Arizona  
Company Name  
1402 N. 22<sup>nd</sup> Avenue  
Address  
Phoenix, AZ 85009  
City State Zip

Name: Mark Fiala  
Phone No.: (602) 254-7213  
Fax No.: (602) 271-4128  
Email: mfiala@utilityaz.com

  
Signature of Authorized Representative  
Mark Fiala  
Printed Name  
Sales Representative  
Title

Proposal must be signed by a duly authorized officer(s) eligible to sign contract documents for the Vendor.

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*Offer Page continued...*

The Vendor \_\_\_\_\_ is now bound to provide the materials or services listed in RFP No.: 111714, including all terms and conditions, specifications, amendments, etc. and the Vendor's Offer as accepted by County/public entity.

The Vendor has been cautioned not to commence any billable work or to provide any material or service under this Contract until Vendor receives this signed sheet, or written notice to proceed.

**GILA COUNTY BOARD OF SUPERVISORS**

Awarded this \_\_\_\_\_ day of \_\_\_\_\_, 2015

\_\_\_\_\_  
Michael A. Pastor, Chairman of the Board

**ATTEST**

\_\_\_\_\_  
Marian Sheppard, Clerk of the Board

**APPROVED AS TO FORM**

\_\_\_\_\_  
Bryan B. Chambers, Deputy County Attorney/Civil Bureau Chief  
for Bradley D. Beauchamp, County Attorney