



STEVE STRATTON
GILA COUNTY EQUIP PURCHASE
1400 E ASH STREET
GLOBE, AZ 85501-1483

1/16/2014

Dear STEVE, On behalf of Empire Machinery and Caterpillar Inc., we are pleased to quote the following.

2014 New Caterpillar 12M2 Motor Grader (all-wheel drive)

Standard Equipment

CONSIST NOTE

The standard equipment list includes key components necessary for an operable machine.

POWERTRAIN

Air cleaner, dual stage dry type radial seal with service indicator and automatic dust ejector
Air-to-air after cooler (ATAAC)
Belt, serpentine, automatic tensioner
Brakes, oil disc, four-wheel, hydraulic
Demand fan, hydraulic
Differential, lock/unlock, Automatic
Drain, engine oil, ecology
Electronic over-speed protection
Engine, C9 with ACERT technology, diesel with automatic engine derate and idle control. Meets U.S. EPA Tier 4 and EU Stage IIIb emission standards
Parking brake, multi-disc, sealed, and oil cooled
Sediment drain, fuel tank
Tandem drive
Transmission, 8 speed forward and 6 speed reverse, power shift, direct drive
VHP PLUS (Variable Horsepower Plus)

ELECTRICAL

Alarm, back-up
Alternator, 150 ampere, sealed
Batteries, maintenance free, heavy duty, 1125 CCA
Breaker panel, ground accessible
Electrical hydraulic valves
Electrical system, 24 volt
Grade Control Ready (Cab harness, software, electrical hydraulic valves, bosses and brackets)
Lights, reversing, roading, roof-mounted, stop and tail, LED
Starter, electric

power steering hydraulic controls (right/left, blade lift w/float position blade sideshift and tip, circle drive, centershift, front wheel lean and articulation and steering)
Lights, night time cab
Messenger operator information system
Meter, hour, digital
Mirror, inside rearview, wide angle
Power Port, 12V
Radio Ready, Entertainment
ROPS cab, sound suppressed -70dB(A) -ISO 6394
Seat, cloth-covered, comfort suspension
Storage area for cooler/lunchbox
Throttle control, electronic
Windows: laminated glass
- fixed front with intermittent wiper
- side and rear (3)

SAFETY AND SECURITY

Clutch, circle drive slip
Doors, 4, engine compartment, (two left hand, two right hand,) locking
Ground level engine shutdown
Hammer (emergency exit)
Horn, electric
Lockout, hydraulic implement (for roading and servicing)
Seat belt, retractable 3"
Secondary steering
Tandem walkway/guards

TIRES, RIMS, AND WHEELS

A partial allowance for tires on 10"x24" multi-piece rims is included in the base machine price and weight.

FLUIDS

Antifreeze
Extended Life Coolant to -35C/-30F

OTHER STANDARD EQUIPMENT

OPERATOR ENVIRONMENT

Air Conditioning with heater
Articulation, automatic return to center
Centershift pin indicator
Display, digital speed and gear
Doors, left and right side with wiper
Gauge, machine level
Gauges (analog) inside the cab
(includes fuel, articulation, engine
coolant temp, engine RPM,
and hydraulic oil temp, regen)
Joystick, adjustable armrests
Joystick gear selection, hydraulic

Configured as Follows

SHANKS/TEETH FOR SCARIFIER
MIRRORS, OUTSIDE MOUNTED
LIGHTS, FRONT HEADLIGHTS, LOW
GUARD GP, HITCH
STARTER, ELECTRIC
MOLDBOARD, 14 FT, PLUS
WEATHER, COLD AWD
ACCUMULATORS, BLADE LIFT
MOUNTING, WARNING LIGHT
NO ACCUGRADE
GLOBAL ARRANGEMENT
PUSH PLATE
PRODUCT LINK
CAB, PLUS (STANDARD GLASS)

Accumulators -brake -dual certified
Drawbar, 6 shoe w/replaceable wear strips
Fluid check, ground level
Fuel tank, 110 gallon (416 L)
Ground level fueling
Hydraulic lines for base functions
Pump, hydraulic, high capacity
(98cc/15cu in)
Radiator, cleanout access
(both sides with swing doors)
SOS ports -engine -hydraulic
-transmission -coolant -fuel
Tool box

TOOTH, RIPPER
TIRES, 17.5R25
BASE & 1 (RIP)
RIPPER-SCARIFIER, REAR
LIGHT, LED WARNING STROBE
LIGHTS, WORKING, PLUS
PRECLEANER
ROLL ON-ROLL OFF
ANTIFREEZE WINDSHIELD WASHER
INSTALLATION AR- BOX FRAME
GUARD, TRANSMISSION
LANE 3 ORDER
LANGUAGE, ENGLISH
COMFORT PACKAGE

Trade Information

One 140G has an estimated trade-in value of \$40,000.

Warranty

5 Yr 5000 Hr Premier (WITH 12-MONTHS T.T.M.)

Premier ESC The most comprehensive coverage option, Premier ESC coverage includes Powertrain components, Powertrain+Hydraulic components, as well as additional powertrain, hydraulic, electrical and structural components. COVERED Radiator and muffler Undercarriage non-moving components External hoses and lines for oil, water and air Transmission pumps, controls and valves Hydraulic brake system components Electric system Machine electronic controls Drive train electronic controls EXCLUDED Moving undercarriage components Service items Maintenance items with other warranty statement Items not included under Standard Machine Warranty

Pricing Summary (FOB – STAR VALLEY)

List Price:	\$446,358.00
National IPA discount .355%:	(158,457.00)
Trade-In Value:	(\$40,000.00)
Freight zone #9:	\$7,894.00
Warranty:	\$3,000.00
(Less tax) Net Total:	\$258,795.00

If you have any questions regarding this information please call me at 928-205-8747. Thank you for allowing Empire Machinery to assist with your Caterpillar equipment needs.

Sincerely,

Greg Smith
Account Manager

This quote is good for thirty days and prices are subject to change. All finance options are subject to credit approval. Due to market issues outside of Empire's control, any tires listed on this quote may not be available at time of shipment. All tire makes, models and costs are subject to change.