

Sgroi, Dana

From: Derrick Graff [derrgra@cdwg.com]
Sent: Friday, August 02, 2013 2:30 PM
To: Sgroi, Dana
Subject: RE: Information Tech Needs

Jeannie,

Per our conversation this is a bundled solution that is best purchased as a sole source. Because of the software needs and custom configurations it is best handled by the software provider. Thanks!

Derrick Graff
Sr. Account Manager
CDW•G
Phone: 866-339-7079
Fax: 847-371-2125
E-mail: Derrgra@cdwg.com



From: Sgroi, Dana [<mailto:dsgroi@gilacountyaz.gov>]
Sent: Thursday, August 01, 2013 5:52 PM
To: Derrick Graff
Subject: RE: Information Tech Needs

Hi Derrick,

I just wanted to remind you that you were going to send me a short letter stating that per your knowledge of the Spillman Tech software you felt it would be better for the County to continue purchasing from Spillman. Or however you were going to word it. I am making my agenda entry for the Board and wanted to make sure I included that in it.

Thanks so much!
Jeannie Sgroi
Contracts Support Specialist
(928) 402-8612
Gila County Finance
1400 E. Ash Street
Globe, AZ 85501

From: Derrick Graff [<mailto:derrgra@cdwg.com>]
Sent: Wednesday, July 31, 2013 1:48 PM
To: Sgroi, Dana; 'Mark Neihart'
Subject: RE: Information Tech Needs

Thanks Mark!

Derrick Graff
Sr. Account Manager
CDW•G
Phone: 866-339-7079
Fax: 847-371-2125
E-mail: Derrgra@cdwg.com



From: Sgroi, Dana [<mailto:dsgroi@gilacountyaz.gov>]
Sent: Wednesday, July 31, 2013 3:01 PM
To: Mark Neihart
Cc: Derrick Graff
Subject: RE: Information Tech Needs

Thank you Mark! This is a HUGE help, as was the Caterpillar contract. I appreciate it.

Jeannie Sgroi
Contracts Support Specialist
(928) 402-8612
Gila County Finance
1400 E. Ash Street
Globe, AZ 85501

From: Mark Neihart [<mailto:Mark.Neihart@nationalipa.org>]
Sent: Wednesday, July 31, 2013 9:36 AM
To: Sgroi, Dana
Cc: Derrick Graff
Subject: Information Tech Needs

Hi Jeannie. Thanks again for your call this morning.

I am providing some links to the City of Tucson contract with CDW-G. As I mentioned in our call, the new I.T. contract just awarded by Tucson was again awarded to CDW-G and is more expansive in its offerings of products and services than the previous contract was.

This link will take you to contract highlights:

<http://www.nationalipa.org/cdwg>

The following link will provide you access to the "Executive Summary" that details the competitive RFP process that resulted in a contract award, access to the contract, and access to pricing information:

http://www.nationalipa.org/cdwg_documents.html

I am also copying the key Account Manager with CDW-G, Derrick, who will be able to facilitate the discussion of your Sheriff Department needs with you and determine if CDW-G can meet your needs.

Please call me anytime.

Thanks Jeannie,

Mark Neihart, C.P.M., CPPB
Regional Manager, Southwest (AZ, CO, NV, NM, UT)
National Intergovernmental Purchasing Alliance
cell (520) 203-4671 Mark.Neihart@nationalipa.org

<http://www.nationalipa.org/index.html>



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