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GILA COUNTY PUBLIC WORKS DIVISION

DATE: May 2, 2013

TO: Gila County Board of Supervisors

FROM: Tom Homan, GIS Coordinator

SUBJECT: ESRI Sole Source Request

Gila County is looking to bring in ESRI's (Environmental Systems Research Institute) Small Government Enterprise License Agreement software suite under a Sole Source, non-competitive procurement contract. This software agreement will provide a common platform for the County's spatial data, visualization, analysis and management needs.

Executing this contract in a non-competitive manner rather than going out for bid is necessary for the following reasons:

ESRI integrates with all County software platforms that deal with constituent services. A search of the major software platforms below shows the options for integration with other GIS vendors software packages. This information was derived from contacting the various companies as the web sites were too non-specific in most cases.

- Assessor – Realware – ESRI: Yes, Others: None
- Sheriff – Spillman – ESRI: Yes, Others: None
- Treasurer – TylerTechnologies – ESRI: Yes, Others: None
- Community Development – CRW Trakit – ESRI: yes, Others: no
- H/EMS – ESRI: yes, Others: No
- Public Works – Autodesk – ESRI: yes, Others: no

Enterprise sharing, data management and coordination functionality. Just as the NewWorld software provides a common financial platform within the County rather than a variety of departmental financial packages (Quicken, etc.), standardizing on ESRI products as the foundation of our spatial data needs functions allows for the collaboration, coordination and flexibility the County needs when interacting with the public. By centralizing the data repository, offices/departments can interact in a more efficient and streamlined fashion.

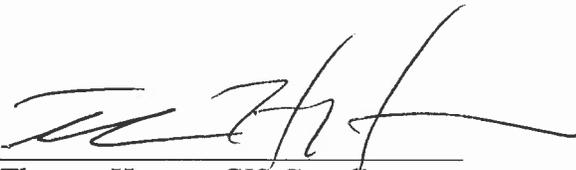
External sharing. The County is not an island. Requests are routinely received for GIS data sets from federal, state and local governments as well as private firms of all natures. Over the past 7 years, 99% have asked for ESRI file formats with the remaining looking for engineering/CAD style files when I didn't have their data in an ESRI format.

Past program failures. Within the past 15 years there have been a variety of GIS applications utilized throughout the County in various projects. These older products fail in collaboration methodologies in that a map or other document could not be shared with someone else. Some are being retired as the Microsoft Windows platform evolves rendering older software unable to be installed. Also, interestingly, they all support ESRI file formats but none of the other competitors native file formats.

ESRI in schools. ESRI products are now licensed for use in the schools of Arizona. This means that students graduating in the future will already have had exposure to the GIS methods and methodologies related to ESRI software and so will be more efficient in that regard. No other GIS software package even attempts to do this.

ESRI software is not a unique product. There are numerous other GIS products on the market but none of them have integration with either our core applications or the level of sophistication & support found in similar products.

Moving forward with the sole-source contract is in the best interest of providing accurate and efficient information in support public safety functions and reducing the cost of providing comprehensive GIS customer services.

A handwritten signature in black ink, appearing to read 'THOMAS HOMAN', written over a horizontal line.

Thomas Homan, GIS Coordinator