



BRENT CLINE
GILA COUNTY EQUIP PURCHASE
1400 E ASH STREET
GLOBE, AZ 85501-1483

3/21/2013

Dear BRENT, On behalf of Empire Machinery and Caterpillar Inc., we are pleased to quote the following.

2013 New Caterpillar 12M2 MOTOR GRADER, AWD

Standard Equipment

CONSIST NOTE

The standard equipment list includes key components necessary for an operable machine.

POWERTRAIN

Air cleaner, dual stage dry type radial seal with service indicator and automatic dust ejector
Air-to-air after cooler (ATAAC)
Belt, serpentine, automatic tensioner
Brakes, oil disc, four-wheel, hydraulic
Demand fan, hydraulic
Differential, lock/unlock, Automatic
Drain, engine oil, ecology
Electronic over-speed protection
Engine, C9 with ACERT technology, diesel with automatic engine derate and idle control. Meets U.S. EPA Tier 4 and EU Stage IIb emission standards
Parking brake, multi-disc, sealed, and oil cooled
Sediment drain, fuel tank
Tandem drive
Transmission, 8 speed forward and 6 speed reverse, power shift, direct drive
VHP PLUS (Variable Horsepower Plus)

ELECTRICAL

Alarm, back-up
Alternator, 150 ampere, sealed
Batteries, maintenance free, heavy duty, 1125 CCA
Breaker panel, ground accessible
Electrical hydraulic valves
Electrical system, 24 volt
Grade Control Ready (Cab harness, software, electrical hydraulic valves, bosses and brackets)
Lights, reversing, roading, roof-mounted, stop and tail, LED
Starter, electric

power steering hydraulic controls (right/left, blade lift w/float position blade sideshift and tip, circle drive, centershift, front wheel lean and articulation and steering)
Lights, night time cab
Messenger operator information system
Meter, hour, digital
Mirror, inside rearview, wide angle
Power Port, 12V
Radio Ready, Entertainment
ROPS cab, sound suppressed -70dB(A) -ISO 6394
Seat, cloth-covered, comfort suspension
Storage area for cooler/lunchbox
Throttle control, electronic
Windows: laminated glass
- fixed front with intermittent wiper
- side and rear (3)

SAFETY AND SECURITY

Clutch, circle drive slip
Doors, 4, engine compartment, (two left hand, two right hand,) locking
Ground level engine shutdown
Hammer (emergency exit)
Horn, electric
Lockout, hydraulic implement (for roading and servicing)
Seat belt, retractable 3"
Secondary steering
Tandem walkway/guards

TIRES, RIMS, AND WHEELS

A partial allowance for tires on 10"x24" multi-piece rims is included in the base machine price and weight.

FLUIDS

Antifreeze
Extended Life Coolant to -35C/-30F

OTHER STANDARD EQUIPMENT

OPERATOR ENVIRONMENT

Air Conditioning with heater
 Articulation, automatic return to center
 Centershift pin indicator
 Display, digital speed and gear
 Doors, left and right side with wiper
 Gauge, machine level
 Gauges (analog) inside the cab
 (includes fuel, articulation, engine
 coolant temp, engine RPM,
 and hydraulic oil temp, regen)
 Joystick, adjustable armrests
 Joystick gear selection, hydraulic

Accumulators -brake -dual certified
 Drawbar,6 shoe w/replaceable wear strips
 Fluid check, ground level
 Fuel tank, 110 gallon (416 L)
 Ground level fueling
 Hydraulic lines for base functions
 Pump, hydraulic, high capacity
 (98cc/15cu in)
 Radiator, cleanout access
 (both sides with swing doors)
 SOS ports -engine -hydraulic
 -transmission -coolant -fuel
 Tool box

Configured as Follows

Ref #	Description	Price
3818796	12M2AWDBR	\$371,370
0P2265	ROLL ON-ROLL OFF	\$291
0P9002	LANE 2 ORDER	\$0
4K3330	SHANKS/TEETH FOR SCARIFIER	\$1,268
8J1434	TOOTH, RIPPER	\$710
2333295	MIRRORS, OUTSIDE MOUNTED	\$475
2497841	TIRES, 17.5R25 BS VKT 1* MP	\$15,040
3052927	LINES,STANDARD W/O ACCUMULATOR	\$0
3099879	LIGHTS, FRONT HEADLIGHTS, LOW	\$2,430
3206752	BASE & 3 (FL, RIP, MMS)	\$6,980
3236970	GUARD GP, HITCH	\$0
3240889	RIPPER-SCARIFIER, REAR	\$19,160
3256336	STARTER, ELECTRIC, HEAVY DUTY	\$394
3316793	LIGHTS, BRAKE AND BACK-UP	\$0
3493048	MOLDBOARD, 14 FT, PLUS	\$2,620
3533313	GLOBAL ARRANGEMENT	\$0
3533320	LIGHTS, WORKING, PLUS	\$1,000
3533330	WEATHER, STANDARD AWD	\$0
3533331	WEATHER, COLD AWD	\$3,490
3544112	BASE & 1 (RIP)	\$2,220
3568649	PRECLEANER	\$0
3593925	MOUNTING, FRONT LIFT	\$426
3605074	MOUNT, MID-MOUNT SCARIFIER	\$1,470
3625222	NO ACCUGRADE	\$0
3626011	INSTALLATION AR- BOX FRAME	\$0
3662459	GUARD, TRANSMISSION	\$3,285
3676842	PUSH PLATE	\$5,440
3676905	GUARD, AXLE HOSE	\$1,040
3736739	CATERPILLAR PRODUCT LINK 321	\$0
3829277	LANGUAGE, ENGLISH	\$0
3897322	CAB, PLUS (STANDARD GLASS)	\$2,090
3912914	CAMERA,REAR VISION	\$2,450
3918968	COMFORT PACKAGE	\$1,885

Warranty

5 YR / 5000 HR PREMIER WARRANTY (WITH 12-MONTHS T.T.M.)

Premier ESC The most comprehensive coverage option, Premier ESC coverage includes Powertrain components, Powertrain+Hydraulic components, as well as additional powertrain, hydraulic, electrical and structural components. COVERED Radiator and muffler Undercarriage non-moving components External hoses and lines for oil, water and air Transmission pumps, controls and valves Hydraulic brake system components Electric system Machine electronic controls Drive train electronic controls EXCLUDED Moving undercarriage components Service items Maintenance items with other warranty statement Items not included under Standard Machine Warranty

Pricing Summary

List Price:	\$445,534.00
National IPA discount .355%:	(\$158,306.00)
Freight zone #9:	\$7,894.00
Warranty:	\$3,000.00
(Less tax) Net Total:	\$298,122.00

If you have any questions regarding this information please call me at 928-205-8747. Thank you for allowing Empire Machinery to assist with your Caterpillar equipment needs.

Sincerely,

Greg Smith
Account Manager

This quote is good for thirty days and prices are subject to change. All finance options are subject to credit approval. Due to market issues outside of Empire's control, any tires listed on this quote may not be available at time of shipment. All tire makes, models and costs are subject to change.