

EXECUTIVE SUMMARY FORM

Contract Name: Master Purchase Agreement Contract No.: 10i-KMBS-0127

Statement of Purpose and Need (3-5 Sentences)

Master Purchase Agreement for a Konica Minolta Bizhub C-754 color copier for the Treasurer's Office. Copier is equipped with dual scan, stapling finisher, saddle stitcher, 2 to 3 hole punch unit, and fax kit. This copier will replace two copiers that the Treasurer's currently own and are obsolete. This purchase will save the County money by purchasing rather than leasing.

Contract Dates: 09/26/2012

Renewal Option:  Yes  
 No

Maximum Dollar Limit: \$9,664.84

Contract Information

Firm Name Konica Minolta Business Solutions Inc. Contact Person Jay Douglas  
Address Dept CH 19188 Phone No. 800-862-2490 Fax No. \_\_\_\_\_  
City Palatine State IL Zip Code 60055 Email jdouglas@kmbs.konicaminolta.us

Funding Information

Fund: 1005.203\_4500.30

Type of Funds:  Restricted  
 Grant  
 General Fund  
 Other

Fund Code: \_\_\_\_\_

Project No: \_\_\_\_\_

Date Sent for Legal Review: N/A

Date Returned: \_\_\_\_\_

Special Notes & Quote Tabulations:

Empty box for Special Notes & Quote Tabulations.



Master Purchase Agreement

Check Applicable Box

Purchase

Lease

Other: \_\_\_\_\_

<b>INVOICE TO</b> Account #	<b>SOLD TO</b> Account #	<b>SHIP TO</b> Account #
Legal Name <b>Gila County</b>	Legal Name <b>Gila County Treasurer</b>	Legal Name <b>Gila County Treasurer</b>
Attn Line 1 <b>Accounts Payable</b>	Attn Line 1 <b>Debi Savage</b>	Attn Line 1 <b>Chief Deputy Martha Gonzales</b>
Attn Line 2 <b>Treasurer's Office</b>	Attn Line 2 <b>(928) 402-8700</b>	Attn Line 2 <b>(928) 402-8701</b>
Street Address <b>PO Box 1093</b>	Street Address <b>1400 E. Ash Street</b>	Street Address <b>1400 E. Ash Street</b>
City <b>Globe</b> State <b>AZ</b> Zip <b>85502</b>	City <b>Globe</b> State <b>AZ</b> Zip <b>85501</b>	City <b>Globe</b> State <b>AZ</b> Zip <b>85501</b>
Tax Exempt <input checked="" type="checkbox"/> No <input type="checkbox"/> Yes (Copy Required)	Tax Exempt # _____	P.O. Expiration Date _____
P.O. Required <input type="checkbox"/> No <input checked="" type="checkbox"/> Yes (Copy Required)	P.O. # _____	

<b>Payment Terms:</b> Net 30 Days	<b>Card Type</b> _____ <b>Name on Card</b> _____	<b>Check</b> Amount
	<b>Authorized Credit Card Amount:</b> _____ (plus applicable taxes)	<b>Check #</b>
	<b>Credit Card #</b> _____ <b>Expiration Date</b> _____	

**Requested Delivery Date:** 9/26/2012 **Maintenance Contract**  Accepted  Declined

QTY	MATERIAL #	MATERIAL DESCRIPTION	SERIAL NUMBER	PRICE EACH	EXTENDED
		PE0825104R021712	MESC Contract # 10i-KMBS-0127		
1	A2X0011	bizhub C754 Dual Scan		\$ 7,693.40	\$ 7,693.40
1	A3EPWY1	FS-534 50-Sheet Stapling Finisher		\$ 611.88	\$ 611.88
1	A3ERWY1	SD-511 Saddle Stitcher (FS-534)		\$ 486.24	\$ 486.24
1	A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)		\$ 171.67	\$ 171.67
1	A0W4WY2	WT-506 Working Table		\$ 29.73	\$ 29.73
1	7640014724	Innovolt Power Mgmt. (120 volt, 20 Amps.)		\$ 105.00	\$ 105.00
1	A4MF011	FK-511 Fax Kit		\$ 416.91	\$ 416.91
1	7640013463	CS-1 Convenience Stapler		\$ 150.00	\$ 150.00
			Arizona State Sales TAX @ 9.3%	\$ 898.83	
			Total Price Including Sales Tax	\$10,563.67	
1	A0XPWY1	Waste Toner Box (Yield: 48K)			\$ -
1	14YK	SK-602 Staples for the FS-527 (3 X 5000)			\$ -

QTY	MATERIAL #	SUPPLY - MATERIAL DESCRIPTION	PRICE EACH	EXTENDED
1	A3VU130	Black Toner TN613K	N/A	
1	A3VU430	Cyan Toner TN613C	N/A	
1	A3VU330	Magenta Toner TN613M	N/A	
1	A3VU230	Yellow Toner TN613Y	N/A	
		DELIVERY CHARGE	N/A	
		INSTALLATION CHARGE	N/A	

**Additional Charges:**

Network \_\_\_\_\_  Removal \_\_\_\_\_  Other \_\_\_\_\_

**Additional Charges TOTAL** \$ 9,664.84  
(TOTAL is exclusive of applicable taxes)

**Pick-Up** **Requested Removal Date:** \_\_\_\_\_

QTY	MATERIAL #	MATERIAL DESCRIPTION	SERIAL NUMBER

**Comments**

This agreement incorporates Schedule A KMBS Modified Sales Terms and Conditions for Mohave Educational Services Cooperative (MESC), a copy of which is available upon request. If payment by credit card is indicated above, Customer hereby grants KMBS the authority to charge the Customer's credit card in the amount indicated (plus applicable taxes). KMBS assumes no responsibility to pick-up, return to any party, and/or resolve any financial obligations on any existing Customer equipment except as specifically stated in this Agreement or separately executed form. Not binding on KMBS until signed by KMBS Manager.

Customer Name Don E. McDaniel KMBS Representative Jay W. Douglas 9/10/12

Signature Don E. McDaniel 9/19/12 Date \_\_\_\_\_  
Authorized Representative of Customer Date

Title County Manager KMBS Manager \_\_\_\_\_ Date \_\_\_\_\_



KONICA MINOLTA

**SCHEDULE A**  
**KMBS MODIFIED SALES TERMS AND CONDITIONS**  
**for MOHAVE EDUCATIONAL SERVICES COOPERATIVE (MESOC)**

The following terms and conditions shall apply should the Customer elect to purchase equipment outright:

1. **PAYMENT:** Payment is due within thirty (30) days from the date of the invoice. Should the customer fail to make any payment due hereunder, or be or become insolvent or be a party to or acquiesce in any bankruptcy or receivership proceeding or any similar action affecting the affairs or property of Customer, or violate any aspect of this Agreement, Konica Minolta Business Solutions U.S.A., Inc. ("KMBS") may refuse to provide warranty service for the equipment and may enter Customer's premises to recover any property or equipment owned by KMBS. Customer specifically grants its permission to KMBS to enter its property for this purpose. Title to equipment referenced on the reverse side of this Agreement shall pass to Customer upon delivery to Customer's location unless equipment is provided on a rental basis. Title to equipment provided on a rental basis shall remain with KMBS. Customer agrees to the filing of any liens, and/or UCC security Agreements (including UCC-1) to acknowledge the financial interest of KMBS in the equipment which is the subject of this Agreement until full payment is made. Reasonable costs, including counsel fees, shall be recoverable by KMBS in the event collection activities, including litigation, are required to collect outstanding amounts due under this Agreement. **NO CASH PAYMENTS ACCEPTED.** Accepted manners of payment are by major credit card or checks made payable to KMBS.
  
2. **SITE PREPARATION:** Customer shall ensure that equipment is placed in an environment that conforms with the manufacturer's specifications and requirements and will bear all cost and expense for any additional necessities required for installation such as telephone and electrical wiring, remodeling, and noise and power filters. Any electrical work external to the equipment (i.e. associated peripheral equipment, power, transmission and phone lines, and modems) and equipment line cord is not covered by this Agreement. Once the equipment is delivered, risk of loss lies with the Customer.
  
3. **WARRANTY:** ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR PARTICULAR USE OR PURPOSE ARE HEREBY DISCLAIMED BY KMBS AND WAIVED BY CUSTOMER.
  
4. **LIMITATIONS ON RECOVERY:** The equipment may not be returned to KMBS without KMBS' written consent. CUSTOMER'S EXCLUSIVE REMEDY FOR BREACH OF WARRANTY SHALL BE REPAIR OF THE EQUIPMENT OR REPLACEMENT OF A NONCONFORMING PART, AT THE OPTION OF KMBS. THE PARTIES WAIVE THEIR RESPECTIVE RIGHTS TO SPECIAL, CONSEQUENTIAL, EXEMPLARY, INCIDENTAL OR PUNITIVE DAMAGES FOR ANY PROVEN BREACH OF THIS AGREEMENT (INCLUDING WARRANTY). KMBS SHALL ALSO NOT BE LIABLE FOR ANY DAMAGES, INCLUDING BUT NOT LIMITED TO, DAMAGES DUE TO LOSS OF DATA OR INFORMATION OF ANY KIND, LOSS OF OR DAMAGE TO REVENUE, PROFITS OR GOODWILL, DAMAGES DUE TO ANY INTERRUPTION OF BUSINESS, DAMAGE TO CUSTOMER'S COMPUTERS OR NETWORKS, EVEN IF KMBS HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.



KONICA MINOLTA

**SCHEDULE A**  
**KMBS MODIFIED SALES TERMS AND CONDITIONS**  
**for MOHAVE EDUCATIONAL SERVICES COOPERATIVE (MESOC)**

5. **APPLICABLE LAW:** This Agreement shall be governed by the laws of the State of Arizona without regard to choice of law principles. In the event of litigation or other proceedings by KMBS to enforce or defend any term or provision of this Agreement, Customer agrees to pay all costs and expenses sustained by KMBS, including but not limited to, reasonable attorney's fees. Customer further agrees to litigate any dispute concerning this matter in the courts of the state of Arizona consents to jurisdiction in that forum.
6. **FORCE MAJEURE:** Neither party shall be responsible for delays or failure in performance of this Agreement (other than failure to make payment) to the extent that such party was hindered in its performance by any act of God, civil commotion, labor dispute, or any other occurrence beyond its reasonable control.
7. **SEVERABILITY:** If any provision of this Agreement shall be unlawful, void or for any reason unenforceable, then that provision shall be deemed severable from this Agreement and shall not affect the validity and enforceability of the remaining provisions of this Agreement.
8. **WAIVER:** Failure by KMBS to enforce any provisions of this Agreement or any rights hereunder, or failure to exercise any election provided for herein, shall in no way be considered a waiver of such provisions, rights, or elections, or in any way affect KMBS' right to later enforce or exercise the same or other provisions, rights, or elections it may have under this Agreement.
9. **BUSINESS PURPOSE:** Customer warrants and represents that the equipment will be used for business purposes, and not for personal, family, household purposes or other uses deemed illegal or infringing on the copyrights of others.
10. **INDEMNIFICATION:** Customer shall bear all risk of theft, loss or damage to all equipment delivered under this Agreement, which is not caused by KMBS employees or agents. Customer agrees to indemnify, defend and hold harmless KMBS, its officers, directors, employees and agents from all loss, liability, claims or expenses (including reasonable attorney's fees) arising out of Customer's use of the equipment, including but not limited to liabilities arising from illegal use of KMBS equipment as well as bodily injury, including death, or property damage to any person, unless said injuries, death or property damage was caused solely as the result of a negligent or intentional act or omission by KMBS.
11. **ASSIGNMENT:** Customer may not assign this Agreement, without KMBS' express written consent. In the event that KMBS assigns or subcontracts any of its obligations under this Agreement, KMBS shall remain primarily responsible to perform those obligations. Any claim or defense Customer may have relating to those obligations must be asserted only against KMBS and not its assignee. KMBS may assign, without notice to Customer, any of its rights under this Agreement.



KONICA MINOLTA

SCHEDULE A

KMBS MODIFIED SALES TERMS AND CONDITIONS  
for MOHAVE EDUCATIONAL SERVICES COOPERATIVE (MESOC)

12. **NOTICES:** All notices required to be given under this Agreement shall be in writing and shall be sent by U.S. first class mail to the parties as follows: To Customer at the address listed on the front of this Agreement and to KMBS, at 100 Williams Drive, Ramsey, NJ 07446, Attention: Office of Direct Administration.

13. **ORIGINAL DOCUMENT:** Customer further agrees (a) that facsimile or electronic signatures shall be accepted as original signatures; and (b) that this Agreement or any document created pursuant to this Agreement, may be maintained in an electronic document storage and retrieval system, a copy of which shall be considered an original. KMBS may accept orders electronically from Customer pursuant to this Agreement. Neither party shall raise any objection to the authenticity of this Agreement or any document created hereunder, based on either the use of a facsimile signature or the use of a copy retrieved from an electronic storage system.

14. **ENTIRE AGREEMENT:** The entire Agreement between Customer and KMBS on the subject matter, inclusive of RFP 10I-0930, any best and final offer, and the Member's purchase order, hereof and supersedes any proposal or prior agreement, oral or written, or any other communications relating to maintenance services for KMBS equipment and it may not be released, discharged, changed, or modified except by an instrument in writing signed by a duly authorized representative of each party. Customer agrees that any Purchase Order or other documentation issued to KMBS covering the equipment or maintenance is issued for purpose of authorization and Customer's internal use only, and any terms and conditions contained therein shall not modify or add to the terms and conditions of the Agreement. This Agreement will not be effective until accepted by an authorized representative of KMBS. Notice of acceptance is hereby waived by Customer. This does not include any stand-alone lease agreement entered into by the Members.

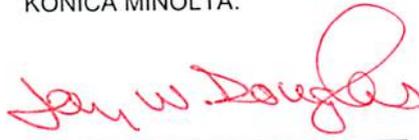
Gila County:

Gila County Manager

  
Don E. McDaniel, Gila County Manager

9/19/12  
Date

KONICA MINOLTA:



Individual Authorized to Sign

Jay W. Douglas, Major Account Executive

9/10/2012

Date

**Copier/Fax/Multifunctional Unit Prices**

Mohave prices shall include delivery, installation, electrical hook-up, testing, operator training and initial supplies.

Part Number	Unit Description	MSRP \$	% Discoun	Mohave \$
	<b>Contract Number 10i-KMBS-0127</b>			
A2X0011	<b>bizhub C-754</b>	<b>\$38,467</b>	80%	<b>\$7,693.40</b>
7640014724	Innovolt Power Manager 20Amp	\$225.00	53%	<b>\$105.00</b>
	Includes PS, PCL & XPS Controller, 2 GB Standard Memory, Reversing Automatic Document Feeder, Duplex Unit, 250 GB HD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing, Optional Authentication Device Connection, Service USB Firmware Updates, Black Drum, Black Developing Unit and CMY Imaging			
		Plus Sales Tax	9.3%	\$898.83
		<b>Fully AccesORIZED</b>	<b>TOTAL COST</b>	<b>\$9,664.84</b>

**Copier/Fax/Multifunctional Option & Accessory Prices**

Part Number	Option & Accessory Description	MSRP \$		Mohave \$
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**PAPER SUPPLY OPTIONS:**

A0TJWY4	LU-204 Large Capacity Unit (2,500 sheets/Letter Legal 12x18)	\$3,506.00	75%	\$880.42
A03NWy2	LU-301 Large Capacity Unit (3,000/Letter)	\$1,670.00	68%	\$538.03

**OUTPUT OPTIONS:**

A092WW1	OT-503 Output Tray	\$118.00	75%	\$29.73
A2Y1WY1	FS-535 100-Sheet Stapling Finisher	\$3,171.00	67%	\$1,040.00
A3EPWY1	<b>FS-534 50-Sheet Stapling Finisher</b>	\$1,948.00	69%	<b>\$611.88</b>
A2Y2WY1	SD-512 Saddle Stitcher (FS-535)	\$1,754.00	63%	\$640.65
A2YRW11	PK-521 2/3 Hole Punch Unit (FS-535)	\$814.00	68%	\$259.00
A109W12	ZU-606 Z-Folding Unit (FS-535)	\$5,786.00	67%	\$1,907.57
A10AWY1	PI-505 Post Inserter for FS-526	\$1,050.00	67%	\$347.18
A10CWY1	JS-602 Job Separator Tray (3rd Output Tray) for FS-526	\$526.00	72%	\$146.74
A3ERWY1	<b>SD-511 Saddle Stitcher (FS-534)</b>	\$1,523.00	68%	<b>\$486.24</b>
A3ETW11	<b>PK-520 2/3 Hole Punch Unit (FS-534)</b>	\$616.00	72%	<b>\$171.67</b>

7640013463	CS-1 Convenience Stapler	\$333.00	55%	\$150.00
<b>PRINT CONTROLLER OPTIONS :</b>				
A4FRWY1	IC-414 Fiery Image Controller	\$4,573.80	54%	\$2,103.22
A4MGWY1	VI-506 Video Interface Card	\$325.60	62%	\$123.72
7640004312	EFI Hot Folders	\$919.00	59%	\$379.94
7640004313	EFI AutoTrap	\$919.00	59%	\$379.94
7640004314	ES-1000 Spectrophotometer V 2.0	\$1,447.00	59%	\$592.70
7640009476	EFI Fiery SeeSequence Impose	\$2,783.00	57%	\$1,187.30
	EFI Fiery SeeSequence Compose	\$1,224.00	57%	\$522.41
	EFI Fiery SeeSequence Impose+Compose Suite	\$3,339.14	56%	\$1,472.75
7640012657	EFI Fiery CPS (Color Profiler Suite) V3.0 with UV ES-1000	\$3,339.00	57%	\$1,424.76
<b>i-OPTION ACCESSORIES:</b>				
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized)	\$1,155.00	73%	\$306.90
A0PD01H	LK-101 v3 i-Option License Kit (Web Browser)	\$56.00	71%	\$16.30
A0PD018	LK-105 v3 (Searchable PDF)	\$702.00	69%	\$215.79
A4MHWY1	UK-204 i-Option Memory Upgrade Kit	\$290	75%	\$71.50
A0PD017	LK-104 v3 i-Option License Kit (Voice Guidance)	\$825	52%	\$396.43
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$862.00	52%	\$414.61
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	\$725.00	52%	\$348.45
A0PD01G	LK-108 i-Option License Kit (OCR Font)	\$201.00	52%	\$96.46
<b>FAX/SCAN OPTIONS:</b>				
A4MF011	FK-511 Fax Kit	\$1,124.00	63%	\$416.91
4614506	SP-501 Fax Stamp Unit	\$51.00	77%	\$11.51
4614511	Spare TX Marker Stamp 2	\$28.00	76%	\$6.71
<b>MISC. OPTIONS:</b>				
A0X9WY1	AU-102 Biometric Authentication Unit	\$994	70%	\$296.41
7640005064	AU-201H HID Proximity Card Authentication Unit	\$445	89%	\$46.83

7640008394	AU-202H iClass Card Reader	\$500	75%	\$125.27
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$172	63%	\$63.63
A0YCWY3	EK-605 USB Host Board (Local Interface Kit) with Bluetooth	\$293	70%	\$89.12
A0YCWY4	EK-604 USB Host Board (Local Interface Kit)	\$211	72%	\$59.09
7640006869	External Keyboard	\$234	67%	\$76.64
7640013468	AU-204H Mag Stripe Card Reader	\$445	78%	\$99.99
A4NRWY1	KH-102 Keyboard Holder	\$130.00	70%	\$39.50
4623474	Key Counter Mount Kit 1 for Hecon Conventional Counter	\$91.00	73%	\$24.94
A0W4WY2	WT-506 Working Table	\$118.00	75%	\$29.73
7640005261	HID Proximity Cards - 10 pack	\$69.00	64%	\$24.79
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	\$1,287.00	72%	\$361.57
A48Y0Y1	Unity Document Suite 1 Seat License	\$399.99	19.50%	\$ 322.00
7640008086	Solutions Charge - Level 2	\$25.00	0%	\$ 25.00
<b>vCare:</b>				
VCAREACT-O	vCare activation for MFPs with Konica Minolta email Address for	\$0		\$0.00
7640015657	bizhub Secure (HD Security Protection)	\$375.00	33%	\$250.00

### Maintenance Plans

Two Optional Maintenance Plans are offered. (CPC or FLAT RATE)  
Member has the FLEXIBILITY to select either the Cost per Copy Option  
or  
Member may select the Flat Rate Option (which ever is the most advantageous)  
FLAT RATE OPTIONS (UNLIMITED B&W COPIES) do not include Color Copies.  
If applicable, color copies will be charged at the rates listed on the pricing below.

Basis of Plan	Description	MSRP \$	% Discoun	Mohave \$
<b>(Include details as to what supplies, if any, are covered)</b>				
Cost Per Copy	All Inclusive Color	\$0.090	69%	\$0.02815
	All Inclusive Black	\$0.020	75%	\$0.00493
	Only Pay for the copies you make			
	Service plans all inclusive			
	includes all supplies (paper excluded)			

<b>Monthly - Flat Fee</b>	Black only (color excluded)	\$369.00	74%	\$97.00
<b>Quarterly - Flat Fee</b>	Black only (color excluded)	\$1,107.00	74%	\$291.00
<b>Semi-Annual - Flat Fee</b>	Black only (color excluded)	\$2,214.00	74%	\$582.00
<b>Annual - Flat Fee</b>	Black only (color excluded)	\$4,428.00	74%	<b>\$1,164.00</b>

**Copier/Fax/Multifunctional Unit Prices**

Mohave prices shall include delivery, installation, electrical hook-up, testing, operator training and initial supplies.

Part Number	Unit Description	MSRP \$	% Discoun	Mohave \$
	<b>Contract Number 10i-KMBS-0127</b>			
A2X0011	<b>bizhub C-754</b>	<b>\$38,467</b>	80%	<b>\$7,693.40</b>
7640014724	Innovolt Power Manager 20Amp	\$225.00	53%	<b>\$105.00</b>
	Includes PS, PCL & XPS Controller, 2 GB Standard Memory, Reversing Automatic Document Feeder, Duplex Unit, 250 GB HD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing, Optional Authentication Device Connection, Service USB Firmware Updates, Black Drum, Black Developing Unit and CMY Imaging			
		Plus Sales Tax	9.3%	\$1,078.95
		<b>Fully AccesORIZED</b>	<b>TOTAL COST</b>	<b>\$11,601.61</b>

**Copier/Fax/Multifunctional Option & Accessory Prices**

Part Number	Option & Accessory Description	MSRP \$		Mohave \$
<b>PAPER SUPPLY OPTIONS:</b>				
A0TJWY4	LU-204 Large Capacity Unit (2,500 sheets/Letter Legal 12x18)	\$3,506.00	75%	\$880.42
A03NWy2	LU-301 Large Capacity Unit (3,000/Letter)	\$1,670.00	68%	\$538.03
<b>OUTPUT OPTIONS:</b>				
A092WW1	OT-503 Output Tray	\$118.00	75%	\$29.73
A2Y1WY1	FS-535 100-Sheet Stapling Finisher	\$3,171.00	67%	<b>\$1,040.00</b>
A3EPWY1	FS-534 50-Sheet Stapling Finisher	\$1,948.00	69%	\$611.88
A2Y2WY1	SD-512 Saddle Stitcher (FS-535)	\$1,754.00	63%	\$640.65
A2YRW11	PK-521 2/3 Hole Punch Unit (FS-535)	\$814.00	68%	<b>\$259.00</b>
A109W12	ZU-606 Z-Folding Unit (FS-535)	\$5,786.00	67%	<b>\$1,907.57</b>
A10AWY1	PI-505 Post Inserter for FS-526	\$1,050.00	67%	\$347.18
A10CWY1	JS-602 Job Separator Tray (3rd Output Tray) for FS-526	\$526.00	72%	\$146.74
A3ERWY1	SD-511 Saddle Stitcher (FS-534)	\$1,523.00	68%	\$486.24
A3ETW11	PK-520 2/3 Hole Punch Unit (FS-534)	\$616.00	72%	\$171.67

7640013463	CS-1 Convenience Stapler	\$333.00	55%	\$150.00
<b>PRINT CONTROLLER OPTIONS :</b>				
A4FRWY1	IC-414 Fiery Image Controller	\$4,573.80	54%	\$2,103.22
A4MGWY1	VI-506 Video Interface Card	\$325.60	62%	\$123.72
7640004312	EFI Hot Folders	\$919.00	59%	\$379.94
7640004313	EFI AutoTrap	\$919.00	59%	\$379.94
7640004314	ES-1000 Spectrophotometer V 2.0	\$1,447.00	59%	\$592.70
7640009476	EFI Fiery SeeQuence Impose	\$2,783.00	57%	\$1,187.30
	EFI Fiery SeeQuence Compose	\$1,224.00	57%	\$522.41
	EFI Fiery SeeQuence Impose+Compose Suite	\$3,339.14	56%	\$1,472.75
7640012657	EFI Fiery CPS (Color Profiler Suite) V3.0 with UV ES-1000	\$3,339.00	57%	\$1,424.76
<b>i-OPTION ACCESSORIES:</b>				
A0PD016	LK-102 v3 i-Option License Kit (Encrypted PDF, PDF/A, Linearized	\$1,155.00	73%	\$306.90
A0PD01H	LK-101 v3 i-Option License Kit (Web Browser)	\$56.00	71%	\$16.30
A0PD018	LK-105 v3 (Searchable PDF)	\$702.00	69%	\$215.79
A4MHWY1	UK-204 i-Option Memory Upgrade Kit	\$290	75%	\$71.50
A0PD017	LK-104 v3 i-Option License Kit (Voice Guidance)	\$825	52%	\$396.43
A0PD019	LK-106 i-Option License Kit (Bar Code Font)	\$862.00	52%	\$414.61
A0PD01F	LK-107 i-Option License Kit (Unicode Font)	\$725.00	52%	\$348.45
A0PD01G	LK-108 i-Option License Kit (OCR Font)	\$201.00	52%	\$96.46
<b>FAX/SCAN OPTIONS:</b>				
A4MF011	FK-511 Fax Kit	\$1,124.00	63%	\$416.91
4614506	SP-501 Fax Stamp Unit	\$51.00	77%	\$11.51
4614511	Spare TX Marker Stamp 2	\$28.00	76%	\$6.71
<b>MISC. OPTIONS:</b>				
A0X9WY1	AU-102 Biometric Authentication Unit	\$994	70%	\$296.41
7640005064	AU-201H HID Proximity Card Authentication Unit	\$445	89%	\$46.83

7640008394	AU-202H iClass Card Reader	\$500	75%	\$125.27
A4NMWY1	MK-735 Mount Kit (IC Card Internal Mount Kit)	\$172	63%	\$63.63
A0YCWY3	EK-605 USB Host Board (Local Interface Kit) with Bluetooth	\$293	70%	\$89.12
A0YCWY4	EK-604 USB Host Board (Local Interface Kit)	\$211	72%	\$59.09
7640006869	External Keyboard	\$234	67%	\$76.64
7640013468	AU-204H Mag Stripe Card Reader	\$445	78%	\$99.99
A4NRWY1	KH-102 Keyboard Holder	\$130.00	70%	\$39.50
4623474	Key Counter Mount Kit 1 for Hecon Conventional Counter	\$91.00	73%	\$24.94
A0W4WY2	WT-506 Working Table	\$118.00	75%	\$29.73
7640005261	HID Proximity Cards - 10 pack	\$69.00	64%	\$24.79
A4MMWY1	SC-508 Security Kit (Copy Guard/Password Protect)	\$1,287.00	72%	\$361.57
A48Y0Y1	Unity Document Suite 1 Seat License	\$399.99	19.50%	\$ 322.00
7640008086	Solutions Charge - Level 2	\$25.00	0%	\$ 25.00
<b>vCare:</b>				
VCAREACT-O	vCare activation for MFPs with Konica Minolta email Address for	\$0		\$0.00
7640015657	bizhub Secure (HD Security Protection)	\$375.00	33%	\$250.00

### Maintenance Plans

**Two Optional Maintenance Plans are offered. (CPC or FLAT RATE)**  
**Member has the FLEXIBILITY to select either the Cost per Copy Option**  
**or**  
**Member may select the Flat Rate Option (which ever is the most advantageous)**  
**FLAT RATE OPTIONS (UNLIMITED B&W COPIES) do not include Color Copies.**  
*If applicable, color copies will be charged at the rates listed on the pricing below.*

Basis of Plan	Description (Include details as to what supplies, if any, are covered)	MSRP \$	% Discoun	Mohave \$
<b>Cost Per Copy</b>	All Inclusive Color	\$0.090	69%	\$0.02815
	All Inclusive Black	\$0.020	75%	\$0.00493
	Only Pay for the copies you make			
	Service plans all inclusive			
	includes all supplies (paper excluded)			

<b>Monthly - Flat Fee</b>	Black only (color excluded)	\$369.00	74%	\$97.00
<b>Quarterly - Flat Fee</b>	Black only (color excluded)	\$1,107.00	74%	\$291.00
<b>Semi-Annual - Flat Fee</b>	Black only (color excluded)	\$2,214.00	74%	\$582.00
<b>Annual - Flat Fee</b>	Black only (color excluded)	\$4,428.00	74%	<b>\$1,164.00</b>