



## **AMENDMENT NO. 1**

The following amendments are hereby incorporated into the bid documents for the below stated project:

May 14, 2012

### **Invitation for Bids No. 040112-1 Bulk Fuel and Lubricants**

#### **Changes to Bid Document/Clarifications**

**Item No. 16, Multiple Award, page 14, of the bid documents has been removed:**

~~16. **Multiple Award**~~

~~The County has ongoing requirements for the commodities specified in this solicitation. To provide adequate contract coverage for various locations, multiple awards may be made.~~

**Item No. 10, Price Proposal, page 12, paragraph 4, of the bid documents has been revised as follows:**

10. The choice of O.P.I.S. rack (Arizona ~~or New Mexico~~) to be used as the contract pricing basis is to be identified on each line item and shall remain consistent for the life of the contract.

**Page 2, item no. 1, additional information added:**

It is the intent of this Invitation for Bids to establish a contract with a qualified contractor to purchase and deliver Bulk Fuel and Lubricants for Gila County. The awarded Contractor shall supply both bulk fuel and lubricants and deliver to all locations in the bid documents.

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#### **Questions/Answers**

1. Can you do better than 30 days for payment terms, i.e. Net 10 or Net 15?  
The County pays at net 30 for goods/products unless the offeror will supply a discount for a net 10 or 15. See Attachment C of bid forms, Price Sheet, page 2, and bid documents page 12, item #6, Prompt Payment Discount.
2. Have any addendums been released for this bid?  
No
3. Will you accept up to 5% bio diesel in your diesel fuel?  
No bio fuel, straight fuel.
4. Are you requesting Reformulated Gasoline or is just 10% ethanol ok?  
Regular Unleaded Fuel with no blends.

5. From the invoices, which location is the Globe Yard?  
The Globe Shop is a new yard that has just recently opened.
6. There are gas and diesel invoices for the Globe Shop but the usage for them on page 3 is zero. Is this an error?  
The Globe Shop is a new yard that has just recently opened. There is no past usage report to supply.
7. You asked for OPIS Rack (Arizona or New Mexico) on page 12 section 10. On the price sheet "Attachment C" under indicate choice of OPIS rack location, you ask for Phoenix or Tucson. Can you clarify the choice the bidder makes?  
Please see changes to bid document/clarification information above in Addenda #1.
8. When is the award date?  
Before the end of June.
9. When is the first board meeting after the opening?  
June 5, 2012, but there is no guarantee the request to award will go to the Board at that time.
10. Will the decision be made before or at the board meeting?  
The recommendation to award will be presented at the Board meeting and reviewed by the Board.
11. What are the delivery hours?  
7:00 am to 4:00 pm, Monday through Friday
12. Can we please have a list of bidders invited to submit a proposal?  
List attached to Addendum.
13. What information will you be reading out loud at the bid opening?  
Name of bidder and proposed bid amounts.
14. Can deliveries be split between locations?  
If capacity is available.
15. Will a firm fixed price be considered? If not, why?  
Only those that respond to what is requested in the bid documents will be considered.

16. If we were to insert any conditions into our alternate firm fixed bid, would they be taken into consideration or rejected? Sample attached, please indicate which clauses would be acceptable and which clause would be cause for ejection?  
See item #15.
17. Will you split the award by tank wagon and transport?  
Must bid all locations, delivery method is determined by supplier.
18. How many consecutive years has the current vendor been awarded?  
Two consecutive bids.
19. Do you consider common carriers to be subcontractors?  
Yes
20. If we do not attend the bid opening when can we receive a copy of the bid tabulations  
Once awarded by the Board of Supervisors the bid tabulation information is posted on the Gila County web site; [www.gilacountyaz.gov](http://www.gilacountyaz.gov).  
Refer to bid documents page 18, Item B, Inquires.
21. If we attend the bid opening, will we be able to review other submitted bids?  
Each bidder's proposal is read aloud to all in attendance at the opening but the proposals are not available for review until after award.
22. When will we know who the low bidder is?  
If you attend the bid opening you will know at that time, otherwise the information is not posted again until awarded by the Board of Supervisors.  
Refer to bid documents page 18, Item B, Inquires.



## **ADDENDUM NO. 2**

The following amendments are hereby incorporated into the bid documents for the below stated project:

May 15, 2012

### **Invitation for Bids No. 040112-1 Bulk Fuel and Lubricants**

#### **Questions/Answers**

##### ***Clarification to question no. 16 in addendum #1.***

1. If we were to insert any conditions into our alternate firm fixed bid, would they be taken into consideration or rejected? Sample attached, please indicate which clauses would be acceptable and which clause would be cause for ejection?

##### **Attachment:**

- 1) Payment terms will be Net 30 days with no discount.
- 2) Petroleum Traders Corporation reserves the right to adjust our submitted firm prices with the current NYMEX settlement until the date a written receipt of award or the intent to award is received. Your letter of intent is considered a binding commitment to purchase these gallons. If no contract can be made until a board approves, then the gallonage and price protection cannot begin until we have a signed contract. Notice may be faxed or emailed.
- 3) Any notice of award or intent to award received must include a firm commitment to a specific amount of gallons for each product to be purchased at the firm fixed price awarded during the contract. Any additional gallons purchased over or in addition to the contracted volume will be priced at a negotiated rate prior to delivery. Any unused contract gallons will be billed to you if there is a loss in the underlying futures contracts. As an example, if Petroleum Traders Corporation purchased futures contracts at \$2.5000 per gallon for the specified product and month and a year later the price of these futures is \$2.4000 per gallon, then if you did not use all of your contract gallons, you would be billed \$.1000 per gallon times the number of unused gallons.
- 4) Contract cannot be terminated for convenience.
- 5) Any extension of this contract beyond the original contract period for the firm fixed pricing format will be by mutual agreement only.
- 6) This response to your bid invitation is given with the understanding that our exceptions/clauses contained herein shall prevail over any bid invitation conflicting requirements.

##### **Response:**

- 1) Gila County is net 30 for tangible goods and products.
- 2) Proposal would be rejected.
- 3) Proposal would be rejected.
- 4) Proposal would be rejected.
- 5) Gila County extends contracts only upon mutual agreements of both parties but this contract would be for indexed price not a firm fixed price.
- 6) Proposal would be rejected.