

Offer and Contract Award

Place after Tab 1

IFB 11E-0603

Carpet, Floor Covering, and Concrete Floor Applications

To Mohave Educational Services Cooperative, Inc.:

The undersigned hereby certifies understanding and compliance with the requirements in the General Terms and Conditions. Bidder further agrees to furnish materials and/or services in compliance with all terms, conditions, specifications and addenda in the solicitation and any written exceptions in the offer.

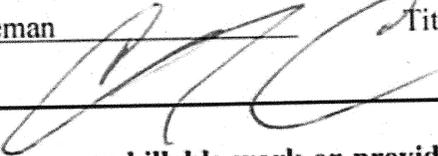
Federal Employer Identification Number 86-0369902

Company Name Continental Flooring Company

Address 9319 N. 94th Way, Ste. 1000 City Scottsdale State AZ Zip 85258

Telephone Number (480) 949-8509 Fax (480) 945-2603

Printed Name Christopher L. Coleman Title President

Authorized Signature 

The Contractor shall not commence any billable work or provide any material or service under this contract unless and until Contractor receives a purchase order with Mohave's review noted.

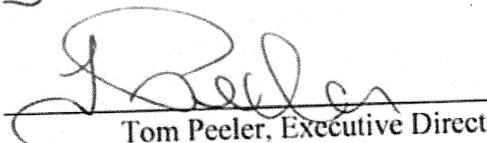
Acceptance of Offer and Contract Award (Mohave Only)

Your Bid is Hereby Accepted:

As Contractor, you are now bound to sell the materials and/or services offered to and accepted by Mohave in accordance with the solicitation, including all terms, conditions, specifications, addenda, etc.

This Contract shall be referred to as Contract Number 11E - CFC2 - 0701

Awarded this 01 day of July 2011.


Tom Peeler, Executive Director
Mohave Educational Services Cooperative, Inc.



Recommended for award
Continental Flooring Company
Norcon Industries

Awarded as recommended.
T. Peeler, 6/22/11

We received nine responses to IFB 11E-0603. One bid was determined to be non-responsive.

Of the eight remaining responses, seven offered equal products from like manufacturers, and only one bidder offered Tandus: Collins and Aikman, and Crossley. Making an across the board pricing comparison was impractical for the one Tandus: Collins and Aikman, and Crossley bidder, however, like carpeting and products were compared where possible for the seven other bidders (see the pricing comparison spreadsheet attached.) All were compared, where possible, against each other using ancillary services, such as, additional products or services, mobilization, travel costs, and bonding.

In accordance with the procurement rules and the solicitation, the basis of award was to the lowest responsible and responsive bidders. The eight responses provided the following required information:

- Bid security of \$50,000
- Evidence of required licenses
- Evidence of required bonding capacity
- Provided the majority of the products and services requested in solicitation
- Demonstrated necessary experience
- Demonstrated ability to adequately service members statewide for all products and services offered

Together, the recommended awardees, Continental Flooring Company and Norcon Industries provide a majority of the products and services requested in solicitation.

The evaluation committee determined a single award is not advantageous to Mohave's members. The solicitation authorized multiple awards to meet the needs of Mohave's large number of various types of members located throughout Arizona. This is a statewide contract aimed at providing installed carpet and carpet products, and concrete floor grinding/polishing options. No single offer demonstrated the ability to effectively, and efficiently meet the needs of all our member's needs for installed carpet and carpet products, and concrete floor grinding/polishing projects.

Award is recommended to the least number of bidders determined necessary to meet the members' requirements. The decision was based upon considerations for existing installed carpet and carpet products, and concrete floor grinding/polishing products and systems, future expansion, contractor's ability to provide for our large, diverse membership, bonding capacity, geographic area(s) served, and Mohave's past experience with contracts for similar product/services.

Details for the recommended awards are as follows:

- **Continental Flooring Company** was the low bidder for J+J Invision, Lees, Mohawk/Bigelow, Patcraft, Philadelphia (Shaw brand), and Shaw carpet products. They offer concrete flooring options such as, grinding, staining, and polishing. They have a large installed base of flooring products in Arizona. They have demonstrated experience in both providing installed carpet, and carpet products.

con't

11E Award Recommendation

Page 2 of 2

Details for the recommended awards are as follows (con't):

- **Norcon Industries** was the only bidder for Tandus: Collins and Aikman, and Crossley carpet products. They offer concrete flooring options such as, grinding, staining, and polishing. They have a large installed base of flooring products in Arizona. They have demonstrated experience in both providing installed carpet, and carpet products. They were the lowest bidder for concrete flooring applications. Mobilization is included for the first vehicle or trip.

None of the bidder(s) recommended for award are on the United States General Services Administration's Excluded Parties List or on the Arizona Department of Administration Excluded Parties List.

This is a new solicitation for Mohave It is recommended that the awards under IFB 11E-0603 take effect on July 01 2011.

Not recommended for award (Below the cutoff for least number of vendors determined necessary to meet the members' requirements.)

Diversified Flooring Services Phoenix, LLC

Philadelphia Queen, [Shaw Contract Flooring Services Inc., dba Shaw Integrated Solutions]

RFC Holdings, Inc., dba ReSource Arizona

Shaw Contract Flooring Services, Inc., dba Shaw Integrated Solutions

Tucson Commercial Carpet, Inc.

Wayne B. Taylor

Not recommended for award (Non-Responsive)

Southern Mill Carpet and Tile, Inc.

- Required bid bond not provided.
- Pricing workbook incomplete: no pricing information in the required Discount Summary.
- Supplementary information questions 3.3, 3.6, 3.7, 3.11 through 3.17 were not provided.
- Appendix A, questions 5 through 7 were not provided.
- General terms and conditions acceptance form not completed.
- Special terms and conditions and scope of work and specifications form not completed.

6/21/11: As the Director of Contracting Programs, and a member of the evaluation committee for IFB 11B-0603, I agree with the Award Recommendations.





9319 N. 94th Way • Suite 1000 • Scottsdale, AZ 85258
 Phone (480) 949-8509 • Toll Free (800) 825-1221
 FAX (480) 945-2603
 Website www.continentalflooring.com

May 3, 2012

County of Gila
 Robert Hickman
 1400 E Ash St
 Globe, AZ, 85501

Finalized Scope of Work Quote
Broadloom w/Pad everywhere except where Modular Furniture Is

RE: Court Room A Area (see drawing for details) Replace Carpet with New Carpet
MOHAVE Contract No. 11E-CFC3-0701, Expires 07/01/2016

Dear Mr. Hickman:

In response to your request for quotation, Continental Flooring Company offers the following proposal for your consideration:

ID	Description	Qty	Price	Extended
	Furnitsh & Install			
	Philadelphia Legend Falls in Atlantis	320 SY	\$21.61 SY	\$6,915.20
	Bigelow Carmenere Broadloom in Merlot	172 SY	\$21.72 SY	\$3,735.84
	Bigelow Carmenere Tile in Merlot	112 SY	\$32.77 SY	\$3,670.24
	Carpet Pad Havaus - 3/8" 6 lb Rebond	492 SY	\$4.69 SY	\$2,307.48
	Install Atypical (Upholstery at steps)	35 LF	\$3.75 LF	\$131.25
	Furnish & Install 4" Rubber Base	1200 LF	\$1.40 LF	\$1,680.00
	Color: To Be Determined			
	Furnish & Install Transitions	36 LF	\$3.00 LF	\$108.00
	Remove Existing Standard Carpet	488 SY	\$2.13 SY	\$1,039.44
	Standard Floor Preparation	4195 SF	\$0.40 SF	\$1,678.00
	Move Standard Office Furniture	438 SY	\$3.50 SY	\$1,533.00
	Move Modular Office Furniture w/Lift	50 SY	\$7.50 SY	\$375.00
	Mileage	175 M	\$0.445 M	\$77.88
	M&L	4 Days	\$94.000 EA	\$376.00
			Sub Total	\$23,627.33
		Globe Prime Contracting Tax Rate	6.2400% Tax	\$1,474.35
			Total	\$25,101.68

Prices listed in this quote include moving of modular furniture and moving of standard furniture. Standard furniture moving includes moving of regular desks, chairs, 2 drawer file cabinets, half empty 4 drawer filing cabinets and empty bookcases.

Not included in moving of standard furniture is the moving of sensitive electronic equipment such as computers, telephones, copiers and such. You should have your IT department or facilities department coordinate the moving of all electronic items. A guide sheet regarding what to do before installation begins is included with this quote and another copy will be sent to you once an installation date is set.

Prices listed in this quote include standard carpet removal. Over the past couple of decades, advancements in adhesive technology combined with improvements in carpet construction have led to an increasing amount of flooring removal to require more than standard demolition procedures. Even though our best effort is made to make an educated estimate to determine in advance the conditions of your existing floor, there remains the possibility of discovering at the time of demolition that an atypical, hard removal condition exists which could increase this project subtotal by \$1.24/SY for the equipment and additional labor required for atypical flooring removal. This is a state contract line item called Atypical Flooring Removal. If we encounter this situation, we will notify you before proceeding with any increased costs.

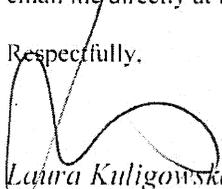
Prices listed in this quote include standard sub-floor preparation. Standard sub-floor preparation consists of 25lbs of patch for every 100 square yards of material, except as otherwise noted. *Should any unforeseen sub-floor conditions exist additional charges will apply.*

Continental Flooring does not test for asbestos or provide asbestos abatement. The Owner represents that they have taken all necessary steps to insure that no asbestos exists on this project. The Owner accepts all responsibility for the testing and removal of asbestos and will hold Continental Flooring harmless relating to asbestos. The owner will provide related certification to continental flooring if required.

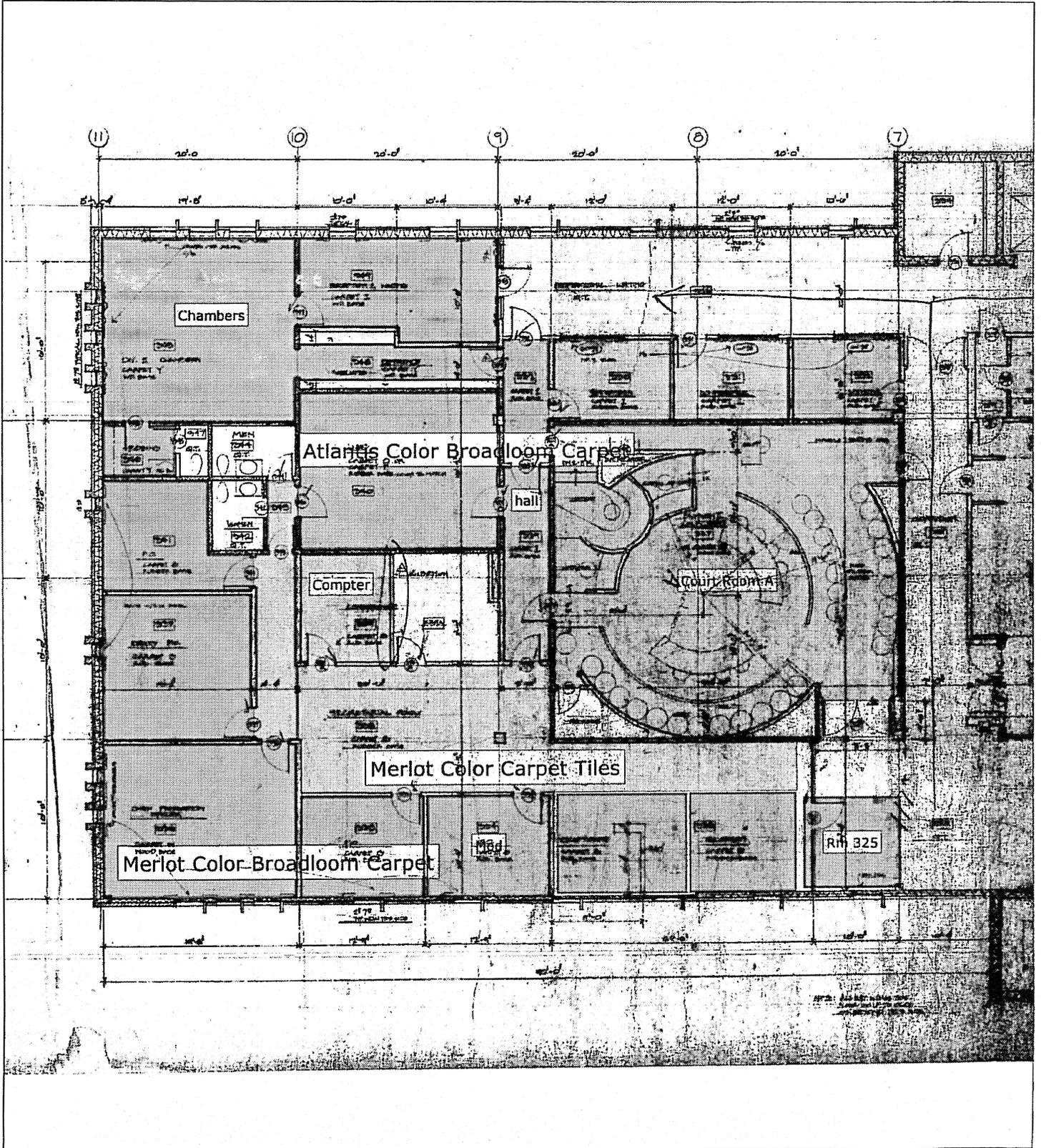
Once your purchase order is delivered to Continental Flooring Company, materials for your installation will be ordered. **Cathy Gordon, operations coordinator (480) 949-8509 ext. 289** will contact you when the material for this installation has been received and provide a proposed installation date for your approval.

Thank you for the opportunity to quote to you on this project. Should you have any questions, or require additional information, please call me at (480) 949-8509 ext. 285 or on my mobile at (602) 690-6978 or email me directly at laurak@continentalflooring.com.

Respectfully,


Laura Kuligowska
Continental Flooring Company
Celebrating over 30 years of flooring the public sector

Scale 1:160 (original drawing scale 1:49)





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	Bigelow Carmenere Broadloom - Merlot	55 SY	\$21.72 SY	\$1,194.60
	Bigelow Carmenere Tile - Merlot	144 SY	\$32.77 SY	\$4,718.88
	Carpet Pad Havaus - 3/8" 6 lb Rebond	440 SY	\$4.69 SY	\$2,063.60
	Install Atypical (Upholstery at steps)	46 LF	\$3.75 LF	\$172.50
	Furnish & Install 4" Rubber Base	840 LF	\$1.40 LF	\$1,176.00
	Color: <i>To Be Determined</i>			
	Furnish & Install Transitions	24 LF	\$3.00 LF	\$72.00
	Remove Existing Standard Carpet	458 SY	\$2.13 SY	\$975.54
	Standard Floor Preparation	4194 SF	\$0.40 SF	\$1,677.60
	Move Standard Office Furniture	341 SY	\$3.50 SY	\$1,193.50
	Move Modular Office Furniture w/Lift	117 SY	\$7.50 SY	\$877.50
	Mileage	178 M	\$0.445 M	\$79.21
	M&L	4 Days	\$94.00 EA	\$376.00
			Sub Total	\$22,896.78
	Globe Prime Contracting Tax Rate		6.2400% Tax	\$1,428.76
			Total	\$24,325.54

Prices listed in this quote include moving of modular furniture and moving of standard furniture. Standard furniture moving includes moving of regular desks, chairs, 2 drawer file cabinets, half empty 4 drawer filing cabinets and empty bookcases.

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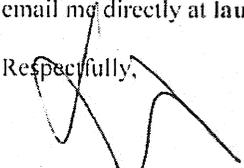
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Respectfully,


Laura Kuligowska
Continental Flooring Company
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Scale 1:190 (original drawing scale 1:49)

