



s e n t i n e l

## Gila County Ironport E-mail Security Renewal

*Presented By:*  
Richard Moore  
Sr. Account Manager  
Sentinel Technologies, Inc.  
(480) 897-5964  
[rmoores@sentinel.com](mailto:rmoores@sentinel.com)

*Architect:*  
Don Needham  
Sr. Solution Architect  
Sentinel Technologies, Inc.  
480-897-5941  
[dneedham@sentinel.com](mailto:dneedham@sentinel.com)

### IronPort Options Renewal Only No Professional Services

3 Year Subscription	11,429.00
Option Total	<u>11,429.00</u>
or	or
1 Year Subscription	7,449.00
Option Total	<u>7,449.00</u>

**Gila County  
Renewal Options**



Description	3 Year Subscription	Qty	Special Notes
<b>IronPort 3 Year Renewal</b>			
IronPort Single Appliance Bundle renewal GOV- 3 Year including: IronPort Platinum Support, IronPort Anti-Spam, Sophos Anti-Virus, Virus Outbreak Filters, Encryption S/N HZZ91F1 TERM = 3/12/2012-3/11/2015		500	<i>Note: 500 Users</i>
Upgrade from C150/C160		1	
		<b>Total</b>	<b>11,429</b>

**Gila County  
Renewal Options**



1 Year Subscription		
Description	Qty	Special Notes
<b>IronPort 1 Year Renewal</b>		
IronPort Single Appliance Bundle renewal GOV- 1 Year including: IronPort Platinum Support, IronPort Anti-Spam, Sophos Anti-Virus, Virus Outbreak Filters, Encryption S/N HZZ91F1 TERM = 3/14/2012- 3/13/2013 Upgrade from C150/C160	500	Note: Users
	1	
<b>Total</b>		<b>7,449</b>



## Gila County Proposal Assumptions

### Technical Notes

**Design Validation Process:** This proposal to be considered draft until Sentinel operational analysis of functional and physical requirements. Subject to change based on requirements gathering and architecture approval.

**Remote Installation:** Ironport Professional Services are quoted for a remote installation after customer has physically mounted and connected the appliance to existing network and electrical power.

**General Cabling:** All sites assumed to have proper cabling in place for proposed project. Customer provided patch cables assumed.

**Power:** Unless specified within this proposal, Sentinel assumes all power conditioning, UPS systems and cables provided by the customer.

**Rack & KVMs:** Unless specified within this proposal, Sentinel assumes the customer will provide all required rack equipment, keyboard/monitor/video switching and other site specific installation hardware. Sentinel can provide this upon request with additional planning.

**Remote Support:** Sentinel's service estimate assumes remote access support internet connection.

**Site Power:** Power backup provisions are recommended. Unless noted here or within the equipment detail, Sentinel has not provided power backup analog lines, phones or cabling. There are many ways to provide this service including automatic power failure relay equipment and Sentinel can provide a recommendation and cost estimate upon request.

**During Project Changes:** Sentinel assumes unless noted here that the customer will patch in all equipment to the cabling plant within the facility. Sentinel can perform this connection service at an additional charge with an approved Project Change Request (PCR).

### Statement of Work

**Professional Services Installation:** Unless otherwise stated and priced, professional services fee includes initial appliance setup such as OVS & s/w upgrades, mail relays, Host Access Table (HAT), Recipient Access Table (RAT), Mail Flow Policies, LDAP integration, consultation & assistance with configuring Cisco routers/firewalls to enable the IronPort appliance to work properly in the email environment. If encryption feature purchased, includes basic/default setup of encryption profile, and provisioning with Cisco Registered email Service.

**Existing Mail Environment:** Customer is responsible for providing Sentinel with information about existing mail setup, such as external public IP address(es) for inbound/outbound mail, mail relays, NAT/PAT firewall rules, receiving mail domains & IP address(es) of mail server(s), administrator access rights to Active Directory for LDAP integration, DNS server(s) IP address(es), and for arranging proper MX, A, and PTR record entries into the service provider's service for proper mail flow and DNS resolution.

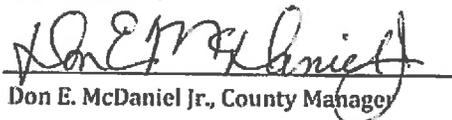
### Pricing & Ordering Notes

**Cisco Lead Times:** Sentinel has assumed pricing as a direct purchase on Cisco equipment. Lead times should be expected to be 2-4 weeks.

**Method of Payment:** Sentinel's expectation is that the Customer will issue payment to Sentinel by means of an electronic funds transfer or company check. Alternate payment methods such as credit cards may incur an additional financing fee.

Pricing valid for 30 days from date of quote.

GILA COUNTY:

  
Don E. McDaniel Jr., County Manager

Date: 3/25/12