KYCOERA MITA AMERICA, INC.
225 Sand Road
Fairfield, NJ 07004
973-808-8444

RE: Mohave / Kyocera Mita Contract No: 10I-KMAI-1027

Dear Mohave Member,

Kyocera Mita America, Inc. has been selected to be a vendor on the Mohave contract for MFP/Copiers. We are excited about the opportunity to provide superior products and outstanding service to Mohave Member.

Kyocera Mita works closely with each organization to insure that the products and services offered to respective Members surpasses their expectations and bring value to their organization. We will work with Members to increase productivity, improve processes and reduce overall cost to each of Mohave's Members. Our dedicated team is made up of the following groups to support Mohave and Members: Single Point of Contact for Sales, Service, Customer Service, Order Processing and Customer Service.

Kyocera's products are the most innovative technologies on the market by providing state-of-the-art equipment, solutions, environmentally friendly "Green" and customized applications to assist Members in meeting their technology and solutions goals.

We have designed an aggressive pricing strategy for Mohave to assist in reducing your overall cost. In addition, Kyocera has some of the lowest TCO and the highest drum yields in the market. Both of these combined make for the unsurpassed productivity and up-time our customers come to expect from Kyocera Mita.

These are some of the reason our customers made the switch to **Kyocera Mita:**

- Award Winning Product Line
- Environmentally Friendly
- Highly Affordable
- Increased Productivity
- Ultra-Reliability
- Unsurpassed Performance

A Representative from Kyocera Mita Corporate or one of our Kyocera Mita/Copystar Authorized Dealers will be contacting you between now and March 11th to discuss the value and experience the Kyocera has to offer. If you have any questions in the interim please do not hesitate to contact Dave Clark, Kyocera/Mohave Contract Administrator at 480.306.7066 or david_clark@kycoeramita.com

In closing, Kyocera values the relationships we have with our customers and look forward to the possibility of adding your organization to our family. Thank you once again.

Sincerely,

David A Clark
Government Accounts Manager
KYOCERA Mita America, Inc.
P: 480.306.7066
C: 623.237-2021
david_clark@kyoceramita.com

Award Notification
Via Email

MOHAVE EDUCATIONAL SERVICES COOPERATIVE, INC.

David Clark
Kyocera Mita America, Inc.
19127 W. Townley Court
Waddell, AZ 85355

RE: Award of Contract 10I-KMAI-0127

Congratulations, Kyocera Mita America, Inc.'s response has been awarded a contract under RFP 10I-0930. Attached is a copy of the contract signature page. Important notes and action items regarding the award are listed on page two and three.

Your organization is bound by the terms of this contract: **only items specifically requested in this solicitation and submitted in your response to this solicitation will be authorized/allowed.**

Advise your Mohave customers to make purchase orders out to Kyocera Mita America, Inc. Purchase orders must be faxed (928-718-3232), or emailed (orders@mesc.org) to Mohave for review.

Do not perform any work or provide any products until you receive a "Mohave Reviewed" purchase order.

We highly recommend having your staff review our vendor information pages at http://www.mesc.org/purchasing_v.html to learn more about working with Mohave. Especially helpful is the Vendor Handbook.

Please check all the entries on the contract record attached. You may make additions or revisions to the description (40 words or less), contact persons, etc. Email back any changes as soon as possible to mark@mesc.org.

Your contract under RFP 10I-0930 will take effect on 1/27/2011.

If you have any questions regarding your new contract, please call me at (928) 718-3220. We look forward to working with you and your company in the future.

Mark DiBlasi
Contract Specialist II, CPPB

Mohave Educational Services Cooperative

Multifunctional Products
Contract No.: 10I-KMAI-0127

Ordering and Payment Information

Ordering Address

Kyocera Mita America, Inc.
Attn.: National Account Division
c/o Local Authorized Dealer (insert name)
225 Sand Road, PO Box 40008
Fairfield, NJ 07004-0008
Telephone: (973) 461-4297 or (973) 808-8444
E-mail: NAT_orders@kyoceramita.com
DUNS #06-446-5503

Payment Address

Kyocera Mita America, Inc.
225 Sand Road, PO Box 40008
Fairfield, NJ 07004-0008

Payment Terms

Net 30 days. All prices shown herein are net (discount deducted). Kyocera Mita America, Inc. will submit invoices directly to all ordering agencies.

Delivery

30 days ARO for all categories.

Federal I.D. No.

TIN: 95-2819506

DUNS#

06-446-5503

Leasing

36, 48 and 60 month leases are available

Order Cycle Overview:

1. Member forwards Purchase Order to Mohave that lists the Contract No. 101-KMAI-1027, vendor listed on Purchase Order must be Kyocera Mita.
2. Mohave reviews and emails Member order to Kyocera Mita.
3. Kyocera Mita provides product/services.
4. Kyocera Mita invoices Member.
5. Member pays contract Kyocera Mita.

Contract Claims or Controversies:

The requirements of the Arizona State Board of Education School District Procurement Rules and the Arizona State Procurement Code shall govern this contract, as well as any contract claims or controversies associated with it.
Formal contract claims and controversies between a Member and Mohave vendor shall be resolved in accordance with R7-2-1155 through R7-2-1159, or ARS, Title 41, Chapter 23, Article 9, as applicable. The Member's authorized representative shall serve as the district representative for resolution of such claims and controversies. ARS, Title 41, Chapter 23, Article 9 and the rules promulgated under it, or R7-2-1155 through R7-2-1159, as applicable, provide the exclusive procedure for asserting a cause against the Member under the contract.

For more information, please call your
Kyocera Mita Government Account Manager,
Dave Clark, at (480) 306-7066 or e-mail at david_clark@kyoceramita.com

Kyocera Mita is not responsible for typographical errors or omissions in this catalog.
Designs and specifications subject to change without notice. Photos are for illustration only, and may contain optional accessories not included in specific product configurations.

At a productive output speed of 30 pages per minute, the TASKalfa 300i delivers crisp black & white output, brilliant scans in both full color and black & white, and optional fax/network fax. Engineered with Kyocera's unique long-life technology and embedded HyPAS, Kyocera's powerful and scalable software solutions platform, the TASKalfa 300i provides you with maximum performance.

TASKalfa 300i MULTIFUNCTION SYSTEM

SPECIFICATIONS AT A GLANCE

- Functions: Print Scan Copy Fax
- Speed: 30 PPM
- Max Monthly Duty Cycle: 100,000 Page per Month
- Resolution: Copy: 600 x 600 dpi (Copy)
- Standard Paper Supply: Dual 500 Sheet Universal Drawers, 200 Sheet MPT
- Max Paper Size: 11" x 17"
- Max Paper Weight: 110 lb. Index
- Original Size: 11" x 17"
- Duplexing: Standard Stackless, Statement to Ledger, 16 - 20 lb.
- Fax Compatability: Super G3
- Fax Memory: Std. 12MB/ Max. 120MB

TASKalfa 300i

Model Number	Description	List Price	Mohave Cooperative Purchase Price
Solution TASKalfa 300iP			
TASKalfa 300i	30 P.P.M. Monochrome MFP	$ 8,493.00	$ 2,639.00
Original Holder	Platen Cover	117.00	N/C
Copier Stand	Stand	275.00	N/C
		$ 8,885.00	**$ 2,639.00**
Solution TASKalfa 300iP0			
TASKalfa 300i	30 P.P.M. Monochrome MFP	$ 8,493.00	$ 2,900.00
DP-670(B)	Reversing Automatic Document Processor (RADF)	695.00	N/C
Copier Stand	Stand	275.00	N/C
		$ 9,463.00	**$ 2,900.00**
Solution TASKalfa 300iP1			
TASKalfa 300i	30 P.P.M. Monochrome MFP	$ 8,493.00	$ 3,261.00
DP-670(B)	Reversing Automatic Document Processor (RADF)	695.00	N/C
DF-670(B)	Internal Finisher	797.00	N/C
Copier Stand	Stand	275.00	N/C
		$ 10,260.00	**$ 3,261.00**
Solution TASKalfa 300iP2			
TASKalfa 300i	30 P.P.M. Monochrome MFP	$ 8,493.00	$ 3,615.00
DP-670(B)	Reversing Automatic Document Processor (RADF)	695.00	N/C
DF-780(B)	1,000 Sheet Staple Finisher (requires AK-670)	1,540.00	N/C
AK-670	DF-780(B) Attachment Kit	50.00	N/C
Copier Stand	Stand	275.00	N/C
		$ 11,053.00	**$ 3,615.00**
Solution TASKalfa 300iP3			
TASKalfa 300i	30 P.P.M. Monochrome MFP	$ 8,493.00	$ 4,062.00
DP-670(B)	Reversing Automatic Document Processor (RADF)	695.00	N/C
DF-780(B)	1,000 Sheet Staple Finisher (requires AK-670)	1,540.00	N/C
AK-670	DF-780(B) Attachment Kit	50.00	N/C
PF-680	500 Sheet x 2 Drawers	1,286.00	N/C
		$ 12,064.00	**$ 4,062.00**

For 36, 48 and 60 month Leasing Options
Contact Dave Clark at (480) 306-7066
or e-mail david_clark@kyoceramita.com

TASKalfa 300i

Model Number	Description	List Price	Mohave Cooperative Purchase Price
Accessories			
JS-670(B)	Job Separator	$ 190.00	$ 86.00
Fax System (S)C	Fax System	1,155.00	520.00
MM-16-128	128MB Fax Memory Board	200.00	90.00
Internet Fax (A)	Internet Fax Kit	300.00	136.00
Data Security Kit E	HDD Erase Kit for Copy/Print	580.00	263.00
Print Document Guard Kit (A)	Print Document Guard Kit	1,155.00	520.00
Netguard MFD	CAC Netguard MFD (Scan Block ONLY Network Connection)	1,095.00	937.00
MFP Interface Cable	MFP Interface Cable (Required for Full Scan, Copy & Fax Locking Capability)	45.00	41.00
Surge Protector	15 Amp Surge Protector Item #82143015	150.00	136.00

Includes Delivery and Installation. Lease Plans are available. Please contact your National Account Manager for details.

Copy Charge, Service and Supplies $0.0049

TASKalfa 300i MULTIFUNCTION SYSTEM